S P Jain School of Global Management

DUBAI • MUMBAI • SINGAPORE • SYDNEY

GLION HOSPITALITY & BUSINESS EDUCATION

MASTER OF SCIENCE IN

HOSPITALITY BUSINESS LEADERSHIP

(MScHBL)

ABOUT S P JAIN GLOBAL

S P Jain School of Global Management (S P Jain Global) is an Australian business school with campuses in Dubai, Mumbai, Singapore and Sydney. We relentlessly strive to reimagine business education and offer innovative courses in dynamic, world-class cities. Our efforts have been recognised by highly regarded global rankings that include:

#7
#7 in the Asia Pacific:
Bloomberg Businessweek
Best B-Schools (2023–24)

TOP 15
Top 15 in the World:
Forbes Best International
1-year MBAs (2019-21)

TOP 10
Top 10 in the World:
Forbes Best International
1-year MBAs (2015-17)

TOP 20
Top 20 in the World:
Forbes Best International
1-year MBAs (2013-15)

#4
#4 in the World:
Times Higher Education -
Wall Street Journal
1-year MBA Rankings (2018-19)

#1
#1 in Dubai:
Global Brands Magazine,
UK (2015)

TOP 100
Top 100 in the World:
Financial Times Global MBA
Rankings (2011 and 2012)

TOP 20
Top 20 in the World:
Forbes Best International
1-year MBAs (2017-19)

TOP 100
Top 100 in the World:
The Economist Full-Time
MBA Rankings (2015)

GLOBAL CAMPUSES

Dubai (2004) | Singapore (2006) | Sydney (2012) | Mumbai (2015)

ABOUT GLION INSTITUTE OF HIGHER EDUCATION

Glion Institute of Higher Education was founded in 1962 and is firmly established among the world's finest education institutions, specialising in hospitality and luxury management. The institute offers applied business education, combining academic rigour, hands-on practical skills and professional internships – all with a focus on developing the soft skills that are prerequisites in the modern global economy.

Ranked among the global
TOP 3
institutions for Hospitality and Leisure Management: QS World University Rankings by Subject, 2021

Ranked within the global
TOP 2
institutions for Employer Reputation within its field: QS World University Rankings by Subject, 2021

MESSAGE FROM THE PROGRAM DIRECTORS

"The luxury hospitality segment has created diverse opportunities for young luxury aspirants across the globe. Hospitality today is all about high-quality services and experiences. This program is an amalgamation of two different worlds of hospitality – India and Switzerland. Our students will be constantly challenged to measure up to the cut-throat luxury hospitality industry of today.

We welcome all our students on board for this immeasurable and immersive learning experience with our twin city program in Mumbai and Switzerland, which allows them to discover the Global hospitality segment and start a new chapter in their careers towards becoming future luxury hospitality leaders."

Smita Jain, Director - MGLuxM & MScHBL | S P Jain School of Global Management

"Through our diverse experience in luxury hospitality and rich cultures, we offer you the opportunity to develop your knowledge and competencies in one of the most exciting and fast-paced sectors of the economy. Embark on a journey of academic excellence and cultural immersion with the fusion of Indian education within the birthplace of hospitality in Switzerland, bringing together our values of family and unity which is core to our schools."

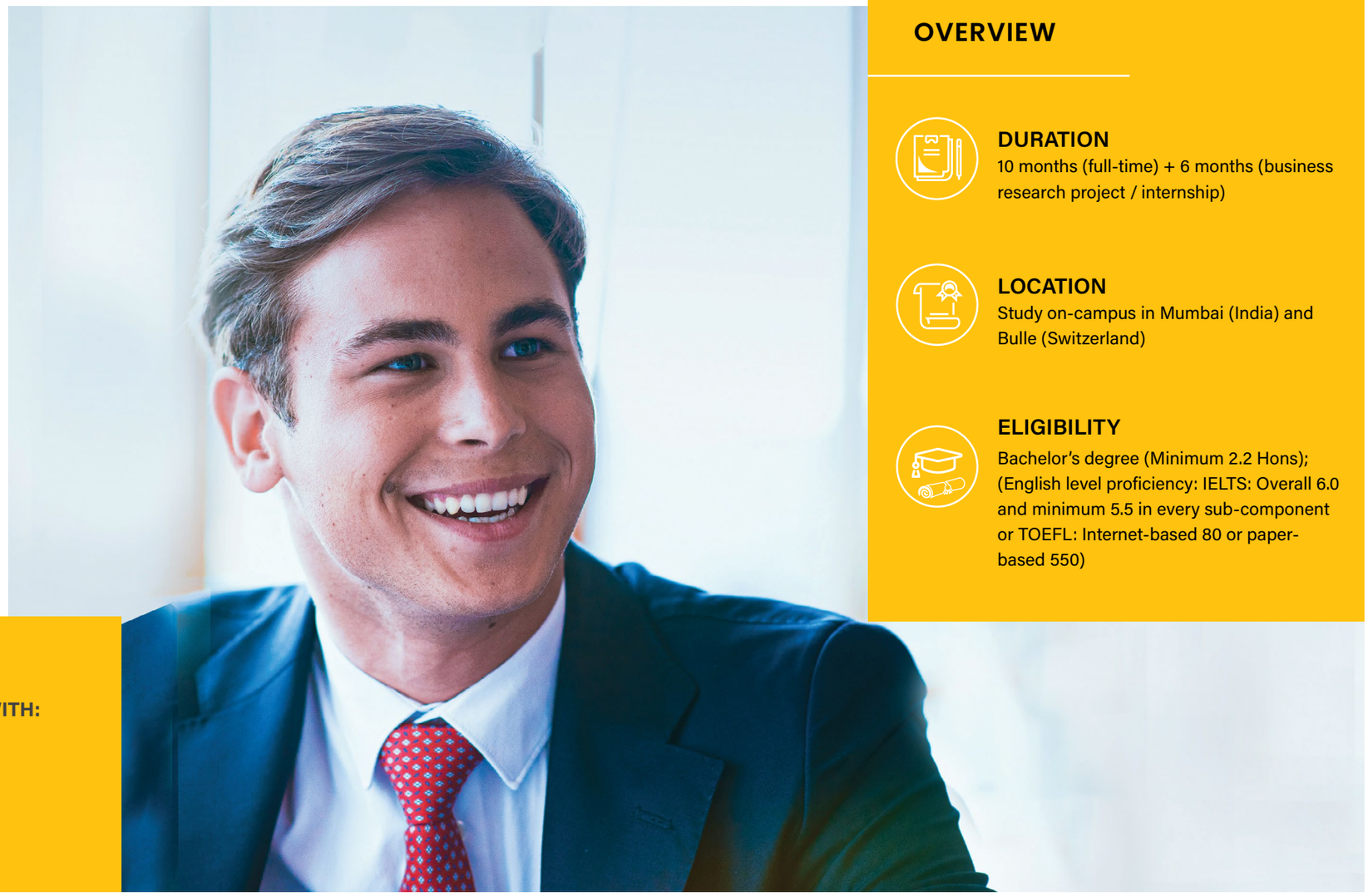
Jean-Marc Levrat, Program Director – MScHBL | Glion Institute of Higher Education

YOUR PATHWAY TO LEADERSHIP ROLES IN THE LUXURY HOSPITALITY INDUSTRY

The Master of Science in Hospitality Business Leadership (MScHBL) is a 16-month postgraduate program offered in an academic partnership between S P Jain Global and Glion Institute of Higher Education, one of the world's leading education institutions specialising in hospitality and luxury management.

This program will prepare you for a rewarding career in the world's most prestigious hospitality brands. It will teach you the skills to manage business, operations and people in international luxury hotels and world-class hospitality companies.

You will study in Mumbai (India's business capital) and Bulle (a beautiful town in Switzerland). To complete your academic program, you can choose between a business research project or a professional internship at any location worldwide and gain vital, real-world experience.



OVERVIEW

DURATION
10 months (full-time) + 6 months (business research project / internship)

LOCATION
Study on-campus in Mumbai (India) and Bulle (Switzerland)

ELIGIBILITY
Bachelor's degree (Minimum 2.2 Hons); (English level proficiency: IELTS: Overall 6.0 and minimum 5.5 in every sub-component or TOEFL: Internet-based 80 or paper-based 550)

ON COMPLETING THE PROGRAM, STUDENTS WILL GRADUATE WITH:

- CERTIFICATE IN INTERNATIONAL HOSPITALITY BUSINESS awarded by S P Jain Global, India
- MASTER OF SCIENCE IN HOSPITALITY BUSINESS LEADERSHIP awarded by Glion Institute of Higher Education, Switzerland

DISCOVER THE S P JAIN GLOBAL AND GLION ADVANTAGE

Explore how our program can help you prepare for a global career in the luxury hospitality business.

1. STUDY WITH TWO LEADING INSTITUTIONS IN INDIA AND SWITZERLAND

The Master of Science in Hospitality Business Leadership (MScHBL) is offered in an academic partnership between S P Jain School of Global Management and Glion Institute of Higher Education, one of the world's leading education institutions specialising in hospitality and luxury management.

The program combines S P Jain Global's expertise in luxury management with Glion's luxury hospitality heritage focus. You will learn how to manage business, operations and people in international hotels and world-class hospitality companies. It is designed to help you build your career towards becoming a luxury hospitality leader.

PROGRAM CURRICULUM

PRE-SESSIONAL – HOSPITALITY IMMERSION PROGRAM (OPTIONAL)

COURSES	US CREDITS	ECTS CREDITS
Hospitality Immersion Program	0	0
Total number of credits	**0**	**0**

SEMESTER 1

MODULE 1 – STRIVING TOWARDS EXCELLENCE

REQUIRED COURSES	US CREDITS	ECTS CREDITS
Managing Hospitality and Luxury Operations	2	4
Managerial Accounting and Financial Analysis	2	4
Leadership Across Cultures	2	4
Critical Research Methodologies in Business	1	2
Total number of credits	**7**	**14**

FIELD TRIP – MANAGING SERVICE EXCELLENCE

COURSES	US CREDITS	ECTS CREDITS
Managing Service Excellence	1	2
Total number of credits	**1**	**2**

MODULE 2 – ENHANCING SALES AND REVENUES

REQUIRED COURSES	US CREDITS	ECTS CREDITS
Marketing Management for Hospitality Leaders	2	4
Revenue Management & Pricing Strategy	2	4
Sales and Distribution Strategies in Hospitality	1	2
Leading Digital Strategy	2	4
Total number of credits	**7**	**14**

SEMESTER 2

MODULE 3 – DEVELOPING EFFECTIVE STRATEGIES

REQUIRED COURSES	US CREDITS	ECTS CREDITS
Luxury Brand Management	2	4
Hospitality Business Strategies and Value Creation	2	4
Hospitality Corporate Finance	2	4
People Management in a Global Environment	2	4
Strategic Research Techniques for Business	1	2
Total number of credits	**9**	**18**

MODULE 4 – EMBRACING THE TRANSFORMATION

REQUIRED COURSES	US CREDITS	ECTS CREDITS
Leadership in Action	1	2
Hotel Asset Management and Concept Creation	2	4
Innovative Food & Beverage Strategies	1	2
Sustainability Essentials for Hospitality Managers	1	2
Crisis Management in a Volatile Environment	1	2
Total number of credits	**6**	**12**

SEMESTER 3

BUSINESS RESEARCH PROJECT OR INTERNSHIP

REQUIRED COURSES	US CREDITS	ECTS CREDITS
Business Research Project or	15	30
Internship/1st job		
Total number of credits	**15**	**30**

2. BE MENTORED BY WORLD-CLASS GLOBAL FACULTY

Our faculty is at the forefront of research, innovation, and academic excellence. You will be taught by senior faculty from Switzerland and India with extensive experience in luxury hospitality and academia. This mix of academic and industry expertise ensures you will truly learn from the best.

Get to know some of the key thought leaders who will shape your learning journey:

ERIC MABILON

FACULTY | GLION INSTITUTE OF HIGHER EDUCATION

Eric Mabilon spent the first eight years of his professional career working in the Rooms Division of many premium hotels, mainly in the UK and Switzerland. His last position before joining Glion was Front Office Manager.

Holder of an MSc in Hospitality Organisational Training and Management from Endicott College (USA), he taught Rooms Division and Rooms Division Management courses in the Bachelor's program at Glion before moving over to the Master's programs. He is now in charge of the coordination of the Master of Science in Hospitality Business Leadership in addition, as a Senior Lecturer, to teaching in this program and tutoring students for their final Business Research Project.

BOMAN MORADIAN

ADJUNCT FACULTY | S P JAIN GLOBAL

Boman Moradian has been teaching at S P Jain Global for more than 13 years. He has extensive industry experience in Production, HRD, Marketing, Advertising and Management Consulting in his career spanning 45 years. He is a Management Consultant in the field of Operations Management and assists organisations improve productivity.

FREDERIC TOITOT

VISITING FACULTY | GLION INSTITUTE OF HIGHER EDUCATION

Frederic Toitot has 20+ years of experience in revenue optimization, pricing and hotel operations, with extensive international exposure and a multi-brand portfolio. He is a former Vice-President at Accor, in-charge of Learning & Development for Revenue Management, Sales, Distribution and Digital Marketing.

He is also an active member of the Revenue Optimisation advisory board at HSMAI Europe, one of the leading associations for sales, marketing and revenue management. For the past 15 years, he has been a Senior Lecturer at business and hotel schools across the world, sharing his passion for hospitality management with thousands of students.

STANISLAS HELOU

VISITING FACULTY | GLION INSTITUTE OF HIGHER EDUCATION

The detail-oriented founder of Thinking Luxury, Stanislas Helou, is recognised as a prominent figure in the luxury sector, calling upon his multi-cultural upbringing, fluency in five languages, and unparalleled industry experience to revamp some of the planet's leading powerhouses.

He held leadership positions in luxury hotels across New York, Crete, London, and Barcelona, before switching his sights to the luxury villa rental business with prestigious companies such as Onefinestay, Luxury Retreats and Airbnb, where he played a pivotal role in the creation of Airbnb Luxe.

At Glion, he delivers classes to both Bachelor's and Master's students.

PIA HUH

FACULTY | GLION INSTITUTE OF HIGHER EDUCATION

Pia Huh joined Glion in 1999 and has taught courses in hospitality real estate finance, property asset management, corporate finance, portfolio management, and management finance and accounting.

She holds an MSc in Banking and Finance, an MPS in Hospitality Real Estate Finance, and is currently pursuing a DBA in the area of pension funds.

DR JOHN KAWALEK

VISITING FACULTY | GLION INSTITUTE OF HIGHER EDUCATION

Dr John Kawalek is a Digital Transformation consultant using Systems Thinking. He is also a full-stack developer, fully proficient in Python, Django, Jupyter, PHP, JavaScript, data structures and database architecture.

As a senior academic, he delivers Master's level learning in Digital Transformation, Data Analytics, Blockchain, Project Management, Business Research Methods and Systems Theory, having worked at universities across the world.

Most recently, John has been working as a Senior Industry Adviser at the European Bank for Reconstruction and Development. He is additionally Managing Director of CrowditBuildit, which provides finance systems for house construction.

VICTORIA CHARLES

FACULTY | GLION INSTITUTE OF HIGHER EDUCATION

Victoria Charles spent several years in the restaurant and café bar sector where she worked as a General Manager before specialising in Human Resources. This time spent working in the industry gave her an insight into the importance of attracting, retaining and developing the right people in order to help organisations to succeed.

After obtaining her MA in Human Resource Management, she moved into teaching and lecturing in Higher Education and delivering Chartered Institute of Personnel and Development (CIPD) courses for HR professionals. She is a qualified teacher (PGCE) and a Chartered Member of the CIPD.

ANANTHANARAYANAN V

FOUNDER & CEO | TECHDIVINE CREATIVE SERVICES

Ananthanarayanan V, with over 20 years of professional work experience, is among the world's leading C-suite ROI executive coaches, and digital ROI strategists, and is a corporate trainer for Fortune 500 and top corporate brands. He has delivered $300 Million in sales for client brand partners across 14 countries, providing digital marketing, social media, ROI-focused campaigns, digital strategy, consulting, and training. Ananthanarayanan V has also trained 90,000 participants across Fortune 500, top corporate brands, and elite academic institutions across the globe.

HANSEL D'SOUZA

ADJUNCT FACULTY | S P JAIN GLOBAL

Hansel D'Souza has over 25 years of teaching experience. He heads a brand consultancy firm and has built over 50 brands across different domains. He has addressed and presented papers at several international conferences and seminars. His workshops are extremely interactive. His motto is – make learning fun!

3. EXPERIENCE THE WORLD OF PREMIUM HOSPITALITY THROUGH A BUSINESS FIELD TRIP

In your first semester, you will join your classmates on a business field trip to a heritage Indian city, where you will experience the world of premium hospitality. The trip features visits to hotels and other hospitality businesses, where you'll pick up knowledge from expert professionals and industry leaders. This will give you practical insights into managing service excellence in the hospitality industry.

During the second semester, you will experience the best of Switzerland's warm and welcoming culture as you immerse yourself in its renowned heritage of hospitality and explore all the breathtaking beauty this stunning country offers.

4. GAIN REAL-WORLD EXPERIENCE AND BUILD VALUABLE INDUSTRY CONNECTIONS

In the final stage of the program, you can opt for a Business Research Project or a professional internship to supplement your academic learning. This will provide you with vital, real-world industry experience.

You will gain strong professional skills, valuable industry connections and first-hand knowledge of current industry standards. You will build the contacts, references and employment history to enhance your status as a Master's graduate.

7.7 AVERAGE INTERNSHIP OFFERS PER STUDENT AT GLION

5. EXPLORE DIVERSE CAREER OPPORTUNITIES

A degree from Glion paves the way for exciting careers at the forefront of some of the world's most dynamic industries. As a Master's dedicated to the hospitality industry, this degree will put you on the fast track to leadership roles, both in India and abroad, in:

- Hotels and Resorts
- Restaurants and Bars
- Sharing Economy Businesses
- Tourism Management
- Online Travel Agencies

6. GET PERSONALISED CAREER SUPPORT

Glion's dedicated Career Services & Industry Relations team will give you the resources, techniques, and tools to achieve your professional objectives as a master's graduate.

The team offers every student highly personalised career services, from advice on writing an effective CV to finding the right roles to match their skills and interests.

Team members act as your career counsellors, working tirelessly to build an ever-growing list of premium quality industry partners so you have access to the very best career opportunities.

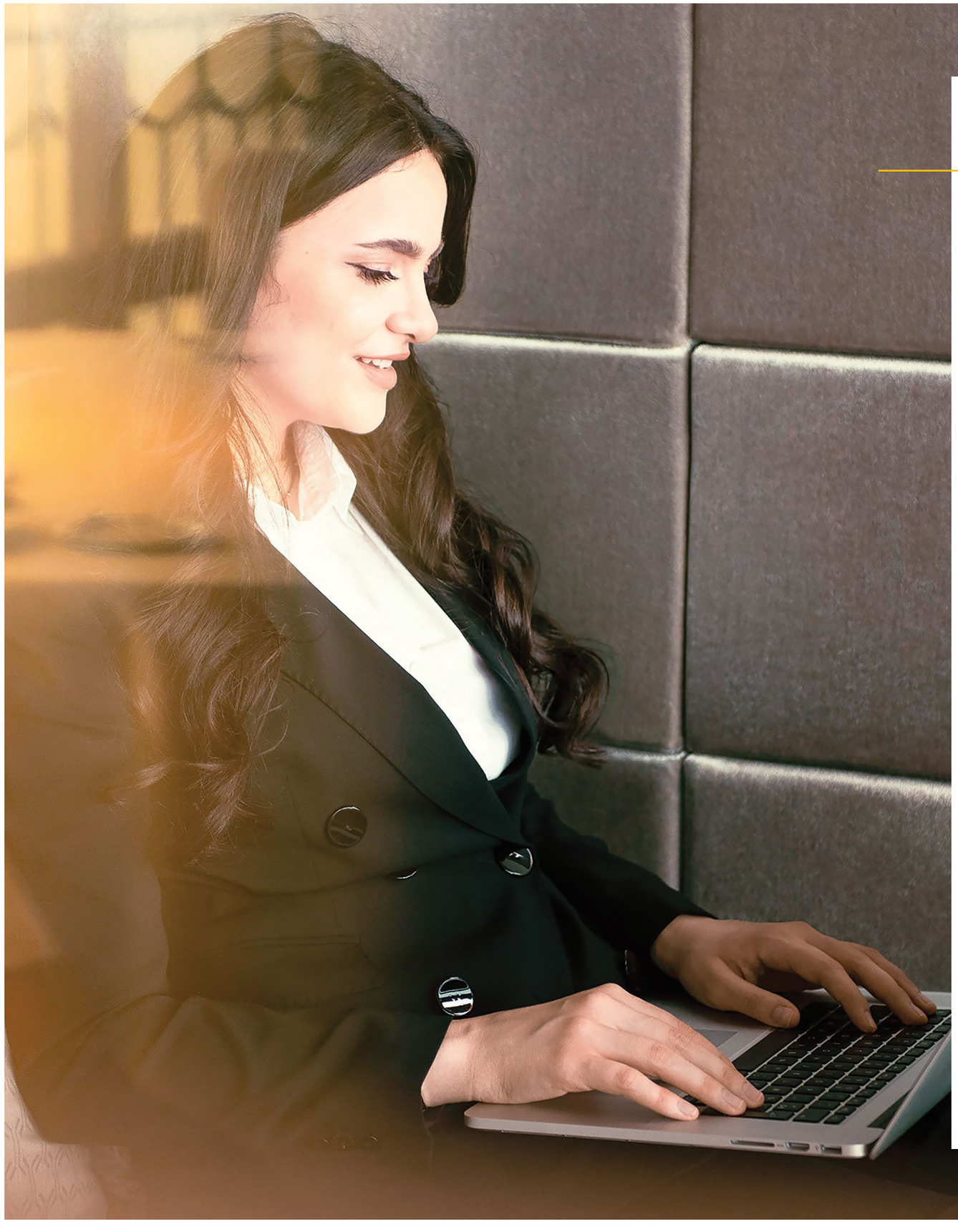
7. GET ACCESS TO GLION'S NETWORK OF INDUSTRY PARTNERS AND RECRUITERS

4,000+
INDUSTRY PARTNERSHIPS

350+
RECRUITERS VISIT GLION'S CAMPUSES EVERY YEAR

Glion's dedicated Career Services & Industry Relations team gives you access to over 4,000 industry partners across multiple sectors and in every major global market. With these contacts, hands-on career support, and the Glion name on your resume, you'll be able to take the first steps in your career journey by being accepted to management training programs and direct-entry positions.

Representatives from more than 350 companies visit Glion's campuses each year to recruit students. Career Days are guaranteed highlights of every campus calendar. These industry professionals come to Glion because they recognise their ability to produce highly employable graduates with the right combination of experience, professionalism, cultural knowledge, and business expertise.



ADMISSION REQUIREMENTS

STEP 1

CHECK YOUR ELIGIBILITY

Entry requirements:

1. Bachelor's degree (minimum 2.2 Hons)
2. English level proficiency
   - IELTS: Overall 6.0 and minimum 5.5 in every sub-component**; or
   - TOEFL: Internet-based 80 or paper-based 550

**Only tests taken/issued in an official IELTS testing centre are accepted.

STEP 2

SUBMIT YOUR APPLICATION

To apply for the program, please submit your application online (no application fee) along with the following supporting documents:

1. CV/Resume
2. University degree transcripts
3. Passport copy and photograph

STEP 3

APPLICATION SCREENING

The Admission Committee will shortlist candidates based on several criteria, including past academic performance, work experience (if any), and other information provided to us. Usually, this process takes up to 5 working days.

STEP 4

INTERVIEW AND EVALUATION

1. Shortlisted candidates will be called for further evaluation.
   (Evaluation fee of INR 5,000 (including GST) to be paid before the evaluation)
2. As part of the evaluation process, you will have to give a written and personal interview.
3. A verification process will be conducted by Glion Institute of Higher Education for candidates who have been selected for admission to the program.
4. On successful verification, an offer is made within 7 working days.
5. Candidates must confirm their acceptance within 10 working days of receiving the offer by paying the Registration Fee.

S P JAIN SCHOOL OF GLOBAL MANAGEMENT

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WWW.SPJAIN.ORG

This program is not an award accredited under the Australian Qualifications Framework. It is also not recognised by AICTE or any other regulatory body in India.